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SHALE OIL & GAS ATTACK-A-MARKET™ NEWSLETTER

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Congress Plans To Jump-Start Keystone XL Approval; Study: Moderate Heavy-Duty Truck Sales Growth Likely

NOTE: This Shale Oil and Gas Newsletter from Luber-finer is a quick read on the shale oil and gas market as it pertains to opportunities or "need to know" news related to Luber-finer products. If you have news to share, please send an email (with a link) to Darren Wight at [dwight@deanhouston.com](mailto:dwright@deanhouston.com).

U.S. House, Senate Propose Ways To Jump-Start Keystone XL

On March 7, the U.S. House Energy and Commerce Committee released a discussion of draft legislation that is designed to jump-start approval of the proposed Keystone XL crude-oil pipeline project. One week later, two U.S. Senators said they would introduce legislation that would bypass the White House and create a federal approval process for the Keystone XL's cross-border permit.

A draft bill circulated by Rep. Lee Terry, R-NE, would eliminate the need for a presidential permit and find that the Aug. 26, 2011, final environmental impact statement by Sec. of State Hillary Clinton satisfied all National Environmental Policy Act requirements.

"This is about one thing: jobs," said Sen. Max Baucus, D-MT, who chairs the Senate Finance Committee. "At a time when job creation must be our No. 1 priority, approving the Keystone pipeline is the perfect opportunity to put (people) to work."

Full stories: <http://bit.ly/1482CzN> & <http://bit.ly/1435SMO>

SOURCE: Oil & Gas Journal

Study: Moderate Heavy-Duty Truck Growth Forecast For 2013

A new study by market analyst Frost & Sullivan forecasts that the combined GDP of key commercial vehicle markets will grow at a rate of 3% to 3.5% in 2013, with sales growth for medium- and heavy-duty trucks pegged at 4.3% this year.

The report, titled "Strategic Outlook of the Global Medium-Heavy Commercial Truck Market in 2013," also predicts that platform-based truck production and advanced technology integration encompassing powertrain, safety, telematics and cabin design will experience significant growth. This year an expected one in five heavy-duty trucks that will be sold globally will feature platform-based lineage.

Overall, the global market for low-cost trucks is expected to continue strong with a compound annual growth rate (CAGR) of 8.6% from 2009 to 2017.

"Although the economy is expected to improve, there is cautious optimism amongst commercial vehicle OEMs in North America, Europe and Japan," said Frost & Sullivan Industry Analyst Bharani Lakshminarasimhan. "The research revealed that many of these OEMs will...continue to focus greater efforts on growing markets...while introducing ground-breaking technologies in their home markets."

Full story: <http://bit.ly/13bXevR>

SOURCE: HDT/TruckingInfo.com

Upcoming Industry Events

APRIL

DUG – The Original

Fort Worth, TX – April 2-4

2013 PESA Annual Meeting

San Diego, CA – April 3-6

92nd Annual GPA Convention

San Antonio, TX – April 7-10

Complete list at

www.luberfinerenergy.com

Featured Product



New Luber-finer Time Release Technology (TRT™) – TRT™ filters

are a breakthrough in oil management systems. Luber-finer TRT™ filters help your fleet extend oil-change intervals by impeding oil degradation found in modern diesel engines. Calculate your TRT maintenance costs at www.luberfiner.com.

Upcoming Luber-finer Ads

Gas Oil & Mining Contractor	Mar
Oil Gas & Petrochem Equip	Mar
Oil & Gas Product News	Mar
Well Servicing	Mar

Report: February Class 8 Truck Orders Post Solid Gains Vs. 2012

In March, FTR Associates released preliminary data indicating that Class 8 truck net orders for February were 23,011, which was a 4% increase over both January 2013 and February 2012. Overall data shows that monthly orders for Class 8 vehicles have been consistently above 20,000 since October 2012.

"In February, we saw a year-over-year improvement in orders, which is a positive development," said Jonathan Starks, Director of Transportation Analysis for FTR Associates. "The modestly robust freight environment that we are currently in is being reflected in truck orders as carriers purchase needed replacements."

Full story: <http://bit.ly/147QEFV>
SOURCE: *Bulk Transporter*

Allstate Peterbilt Opens Another New Dealership In North Dakota

In March, Allstate Peterbilt of Williston, ND, moved into a new facility and expanded its operation to include parts, service and truck sales. Available warehouse space is more than 20,000 square feet and on-hand inventory is expected to grow to more than \$2 million. The Allstate Peterbilt Group now has 17 Midwest locations.

Full story: <http://bit.ly/ZKODDS>
SOURCE: *HDT/TruckingInfo.com*

TMC Reading Group Announces Consolidation Of Its Operations

The Reading Group LLC, a provider of truck equipment, has announced that it has consolidated the activities at its Seneca, PA, Columbus, OH, and Abington, PA, facilities. This consolidation will enhance its distribution operations and allow the company to better serve its customers from more flexible facilities that will offer a greater range of capabilities.

Full story: <http://bit.ly/10iOslx>
SOURCE: *Work Truck Magazine*

Study: Stronger Truckload Rates Predicted As 2013 Progresses

Speaking on a recent webinar, Noel Perry of FTR Associates and Transportation Economics noted that while many forecasters see truckload rate growth continuing at only 2.5% through 2013, he believes that year-over-year growth could approach 7% by the fourth quarter.

The driver for such growth would be a larger capacity shortage than many anticipate, with Perry opining that if the Federal Motor Carrier Safety Administration "does everything they say they will (regarding new federal safety rules), the industry will need 800,000 additional drivers by the end of 2016."

Full story: <http://bit.ly/160AnB2>
SOURCE: *Fleet Owner*

Record Supply Of Wyoming Joins Vihar HD Distributor Network

In March, Vihar Heavy Duty announced that Record Supply, Inc., Gillette, WY, had joined its network of heavy-duty truck equipment distributors. Record serves the northeast Wyoming market.

"Our goal is to better support our customers with an expanded inventory," said Kevin Record, President of Record Supply. "We are excited to align ourselves with Vihar Heavy Duty to help achieve this goal."

Full story: <http://bit.ly/14chugC>
SOURCE: *Truck Parts & Service*

Navistar International Names Troy Clarke New Company CEO

Navistar International, Inc., has announced that, effective April 15, current COO Troy Clarke will be the company's new CEO, replacing Lewis Campbell, who is stepping down. The change comes after Navistar announced fiscal quarter one losses of \$123 million as sales fell to \$2.6 billion from \$3 billion.

Full story: <http://bit.ly/ZTNL4I>
SOURCE: *Light & Medium Truck*

PA Water Study Indicates Few Fracking Chemical Spill Concerns

A report that was published in March in the *Proceedings of the National Academies of Sciences* indicates that the state of Pennsylvania's waterways show little evidence of damage from toxic chemical spills from its fast-growing natural gas industry, which relies on the chemical-heavy technology of hydraulic fracturing to access hard-to-reach natural gas deposits.

The study covered almost 5,000 gas-drilling sites in the state and didn't find any evidence in waterways of significant chemical spills from drilling operations.

Kathryn Klaber, CEO of the Marcellus Shale Coalition, said that every drilling site in the state "has robust erosion and sediment controls in place, as required by the state's Clean Stream Laws."

Full story: <http://bit.ly/YXvZAb>
SOURCE: *IMPO Insider*

Great Dane Announces New Dealer For Its Western Region

In February, Great Dane announced that it was adding Rocky Mountain Great Dane, which is headquartered in Billings, MT, to its full-service dealer network. This makes sales, service and parts delivery available to channel partners in northern Wyoming and eastern and central Montana.

Full story: <http://bit.ly/11fTFzV>
SOURCE: *HDT/TruckingInfo.com*

OnRamp Transportation Services Now Equinox Business Solutions

OnRamp Transportation Services, a truck equipment leasing, sales and contractor, has announced that it is changing its name to Equinox Business Solutions. The new name is intended to more accurately reflect the company's focus on independent contractors and carriers.

Full story: <http://bit.ly/147Upev>
SOURCE: *HDT/TruckingInfo.com*